



The New Entrepreneur's 5 Frequently “Avoided” Questions

By Dale Partridge ⌚ 6.5 Minute Read

Let's face it, we are great at avoiding tough questions. The stuff that requires us to change our areas of life that might make us feel embarrassed or insecure. And you know what? **Entrepreneurship is often one of those areas...**

As I stated in this module's coaching video, entrepreneurship and idea development are less about strategy or tactics as it is about personal preparedness. It's about building your maturity, personal leadership, and self discipline as a protective precaution to your dream. Below, I have collected five important questions many new entrepreneurs are afraid to ask and offered my perspective on them.

Q. I'm really scared to quit my job. The fear of an irregular income freaks me out. Is it possible I don't have what it takes to be an entrepreneur?

A. Being scared is very common. To be honest, it's almost impossible to avoid it. Going out on your own is risky. It requires boldness, bravery, and faith. Fear is the cost of those characteristics.

In my experience, the fear fades as you become more comfortable with being uncomfortable. And with every win

(even the small wins), the trust in your entrepreneurial abilities will increase.

One strategy that has helped me stare fear in the face is building a Plan “B” List. Start by taking a moment to write down all the options you have if your business fails.

For example, who would hire you, lend you some money, let you move in with them, and so forth. Also, list qualities you know to be true of yourself. Maybe a skill that you have or a degree you've earned. These moments of fear can make you second guess the facts of who you really are. By